

## National Hepatitis B&C Training Program and Treatment Update 2019 Exhibitor Prospectus

#### **About the Course**

Scripps' National Hepatitis B & C Training Program and Treatment Update will contribute towards increasing the number of health care practitioners educated on the prevalence of chronic viral hepatitis, as well as those properly preventing, diagnosing, treating, and/or referring patients with chronic illness; therefore contributing towards prevention of new cases and improved management of already infected patients.

#### **Benefits of Exhibiting & Supporting**

The National Hepatitis B&C Training Program and Treatment Update is a nationally accredited continuing medical education conference for practitioners in primary care, infectious disease, internal medicine, gastroenterology and hepatology as well as their midlevel providers. As an exhibitor, you will have the opportunity to showcase your company's products and services to a targeted health care population. Here are just a few benefits exhibiting offers:

- Interact face-to-face with influential decision makers
- Build visibility for your company in a competitive marketplace
- Expand your market reach and strengthen existing customer relationships
- Introduce new products and services
- Generate new sales leads

#### **About Us**

#### Scripps Health

Scripps Health, a non-profit healthcare system based in San Diego, California, includes more than 2,600 affiliated physicians and more than 12,000 employees at five acute-care hospital campuses, home health care services and a network of clinics, physician offices and outpatient centers. Scripps is committed to contributing to the future of medicine through its clinical research trials and graduate medical education programs. More information can be found at www.scripps.org.

## Scripps Liver Research Consortium

SC Liver Research Consortium (SCLRC) is an organization of physicians specializing in hepatology research, linking sponsors with our 81 sites to provide faster, higher-quality research results compared to "conventional" sponsor-site arrangements. SCLRC also educates clinicians throughout the US with CME training focusing on HBV and HCV.

#### **Conference Locations & Dates**

City	State	Date	Venue
San Diego	California	7/13/2019	San Diego Marriott La Jolla
Newport Beach	California	8/24/2019	Marriott Newport Beach
New Orleans	Louisiana	8/24/2019	Hilton New Orleans/St. Charles Avenue
San Francisco	California	9/7/2019	Hilton San Francisco Financial District
New York	New York	9/14/2019	New York Marriott East Side
Los Angeles	California	10/12/2019	Marina del Rey Marriott



#### **Exhibit Schedule**

7-7:30 a.m. Exhibitor Move-in 12:30-1:30 p.m. Lunch

7:30-8 a.m. Conference Registration & Exhibits Open 3-3:30 p.m. Break & View Exhibits

9:45-10:15 a.m. Break & View Exhibits 3:30-5 p.m. Tear down

## **Attendee Demographics**

	Average Attendance per City	Total Attendance for all Cities
2017 Attendance (7 Cities)	34	240
2018 Attendance (6 Cities)	24	140
2019 Anticipated Attendance (6 Cities)	40	240

## **Support Opportunities**

Exhibit – 6' table (includes two full access passes)	\$2,750
Satellite Symposia Breakfast	
Scripps offers organizations the opportunity to host satellite symposia and events in conjunction with the	
conference. Scripps is strongly committed to ensuring the best possible chance for success of all such events but	
cannot guarantee attendance at any satellite program. Available dates and times are assigned on a first-come, first-	
served base.	
Dates and Times Available for Satellite Symposia:	
Contact Scripps Conference Services & CME for specific dates and times available for Satellite Symposia	
Sponsorship fees include:	
Approval to hold the event in conjunction with the Scripps conference	610.000
Approval to hold the event at the conference venue (based on space availability)	\$10,000
E-mail blasts (2) to all registered attendees	
Signage (1) and brochures/invitations posted near the Scripps registration desk	
Inclusion in the conference announcements	
The above fees do not include:	
Creation of marketing materials such as brochures/invitations, signage, etc.; Scripps reserves the right to	
approve all materials	
Logistical arrangements; all meeting organization is the responsibility of the hosting company	
Exhibit space; additional fees apply	
Scripps Health does not guarantee attendance during this event	
Scripps Conference Services & CME is not responsible for any food and beverage costs	

### **Exhibit & Conference Contact**

## **Carrie Benz**

Program Development Manager Scripps Conference Services & CME 4275 Campus Point Court, CPB205 San Diego, California 92121

Phone: 858-678-6050

Email: benz.carrie@scrippshealth.org

Web: <a href="http://www.scripps.org/conferenceservices">http://www.scripps.org/conferenceservices</a>



www.linkedin.com/company/scripps-health
www.facebook.com/ScrippsCME
www.twitter.com/scrippshealth
www.youtube.com/scrippshealth

Subscribe to our newsletter: www.scripps.org/CMEemails



#### **Exhibit Details**

#### Included with your exhibit purchase:

- Materials: table, linens, carpet, chairs, and wastebasket
- Wireless internet access
- Full access conference passes for two representatives
- Additional conference passes available at \$100 each
- Access to mobile conference app containing course materials, recordings, faculty information and more
- Logo placement and company description in mobile conference app with link to your organization's website
- Exhibitors wishing to receive CME credit must complete the post conference evaluation to receive a certificate
- A list of pre-registered attendees will be sent to all confirmed exhibitors one week prior to the conference. Exhibitors will receive an updated list at the conference and a final list of attendees approximately one week after the conference has concluded.

#### Not included with your exhibit purchase:

- Pipe and drape (not available)
- Additional furniture or equipment rentals (space restrictions apply)
- Labor for installing or dismantling your exhibit display

#### **Booth Traffic**

While Scripps makes every effort to promote and encourage attendees to visit the Exhibit Hall, we cannot guarantee booth traffic. It is the exhibiting company's responsibility to promote its presence at the course through pre-meeting notifications and on-site promotions to draw traffic to their booth.

#### **Exhibitor Payment/Confirmation/Space Assignments**

- All applications must be received one week prior to program date. Upon receipt of the application, a confirmation email will be sent.
- Payment must be received prior to the conference commencement.
- The exhibit cancellation deadline is **one week prior to program date.** Scripps will retain a \$500 processing fee. After the Friday prior to the program date, no refunds will be granted.
- Exhibit space must be occupied by **7:30 a.m. on the Saturday of the course.** Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.

#### **Application Review**

For an exhibit application to be accepted by Scripps, the products and services must be educational in nature and relate to the educational activity content. Scripps reserves the right to accept or reject a potential exhibitor based on its assessment of whether the company/organization's products and/or services are relevant to the conference content. All exhibits will be reviewed by Scripps.

Scripps reserves the right to refuse the application of any party whose product, service or proposed exhibit is, in Scripps sole discretion, not in keeping with the character of the educational activity and exhibition hall. Approval of the exhibit application is in the sole discretion of Scripps, and may be withheld, among other reasons, for: (a) poor credit history of Exhibitor, including but not limited to past due amounts owing to Scripps, or (b) breach of the Conditions or any other contract provisions governing any previous trade show or other event conducted or sponsored by Scripps.

#### CME Guidelines Related to Educational Grants, Exhibit Space and Promotional Activities

In compliance with the ACCME Standards for Commercial Support, arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for CME activities.

- Exhibit and other promotional fees shall be separate and distinct from educational grants/commercial support.
- All exhibitors must be in a room or area separate from the education and the exhibits must not interfere or in any way compete with the learning experience prior to, during, or immediately after the activity.
- Company representatives must refrain from holding any commercial discussions in the educational ballroom. All promotional
  activities including interviews, demonstrations, and the distribution of literature or samples must be made within the
  exhibitor's space. Canvassing or distributing promotional materials outside the exhibitor's rented exhibit space is not
  permitted.



• Commercial interest representatives may attend CME activities at the discretion of Scripps for the direct purpose of the representatives' own education. However, they may not engage in sales or marketing activities while in the space or place of the educational activity.

#### **Exhibit Conditions, Rules and Regulations**

Exhibits must adhere, in each case in the determination of Scripps in its sole discretion, to each of the following standards:

- Exhibitor must promote the marketing of products and services that relate to the educational activity content.
- Exhibitor may encourage or advance its own products, equipment or services; however, Exhibitor shall not unfairly criticize the products or methods of any other exhibitor.
- Exhibitor shall not directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of the educational activity content.
- Exhibitor shall not infringe the copyrights, trademarks or other intellectual property rights of any third party or unfairly compete with other exhibits.
- Exhibitor's exhibit shall not have an undesirable or unreasonable deleterious effect upon another exhibit or the educational activity.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a
  whole, or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove
  includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps
  deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

#### **Printed Material Distribution/Canvassing**

Canvassing in any part of the facilities utilized during the Scripps CME program is strictly forbidden, and anyone doing so will be requested to leave the building. Distribution of advertising or printed material by the exhibitor outside of the exhibitor's allotted space will not be permitted unless the distribution or advertising is agreed to in advance with Scripps.

#### Liability

Once an application has been approved by Scripps the following liability policies apply. Exhibitors are encouraged to insure themselves against property loss or damage and against liability for personal injury.

- Neither Scripps, nor the Facility, the employees thereof, nor their representatives, nor any member of the Conference
  Committee shall be responsible for any injury, loss, or damage that may occur to the Exhibitor or his property from any
  cause whatsoever, prior to, during, or subsequent to the period of the Exhibit except for any injury, loss, or damage to the
  extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, their representatives or any
  member of the Conference Committee. The Exhibitor agrees to indemnify Scripps, the Facility and their employees,
  volunteers, and committees from any and all claims for loss, damage, or injury except for any claims for loss, damage or injury
  to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, volunteers, and
  committees. Exhibitors are encouraged to insure themselves against property loss or damage, and against both general and
  personal liability.
- Exhibitor understands and agrees that, for the safety of conference attendees, Exhibitor shall not perform any procedures on or provide any services to conference attendees that are either invasive or are customarily performed in a practitioner's office.

## **FDA Regulations**

Exhibitors are reminded of the Food and Drug Administration (FDA) restrictions on the promotion of investigational and pre-approved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes. Information regarding FDA regulations may be obtained directly from the FDA. Requests for information and guidance can be obtained at www.fda.gov/cder, the FDA's medical advertising information line, 301-796-1200, or directed to:

FDA Division of Drug Marketing FDA/CDRH/Office of Device Evaluation 10903 New Hampshire Ave. <a href="www.fda.gov">www.fda.gov</a> Building 51, Room 3200 for more information. Silver Spring, MD 20993-8002



Under no circumstances may children/spouses/guests of representatives be in the exhibit area or conference areas unless they are registered attendees.

## **Scripps Conference Modification or Cancellation**

Scripps reserves the right to modify the course's schedule or program as necessary. Scripps also reserves the right to cancel this conference, in which case a full refund of the registration/exhibit fees will be provided. We are unable to refund any travel costs (flight, hotel, etc.) in the case of Scripps cancellation.

## **Recording and Photography Clause**

Scripps reserves exclusive rights to record (audio and video) and/or photograph all conference proceedings for use in marketing materials, presentations and course content sales.



# National Hepatitis B&C Training Program and Treatment Update 2019 Application to Exhibit

Company Name:	
Company Contact:	
Phone:	E-mail:
EES	
Exhibit Space:	6' table <b>\$2,750</b>
Satellite Symposia:	\$10,000
CITIES	
San Diego, California - July 13, 2019	Newport Beach, California – August 24, 2019
New Orleans, Louisiana – August 24, 2	2019 San Francisco, California – September 7, 2019
New York, New York – September 14,	2019 Los Angeles, California – October 12, 2019
Check Please make checks payable to S	Scripps (in U.S. dollars only) Scripps Tax ID # 95-1684089
	Scripps (in U.S. dollars only) Scripps Tax ID # 95-1684089  Discover If paying by credit card, please complete the information below  Expiration Date
☐ Check Please make checks payable to \$ ☐ Visa ☐ MasterCard ☐ AMEX ☐	Discover If paying by credit card, please complete the information below
Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)	Discover If paying by credit card, please complete the information below    Expiration Date   Billing Zip Code
Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  AYMENT/CONFIRMATION/SPACE ASSIGN	Discover If paying by credit card, please complete the information below    Expiration Date   Billing Zip Code
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Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  AYMENT/CONFIRMATION/SPACE ASSIGNMENT All exhibit space requests will be accomended to the process of	Discover If paying by credit card, please complete the information below    Expiration Date     Billing Zip Code    MENTS  modated based on availability.  Friday prior to the program date. Scripps CME will refund the exhibit fee less the \$500
Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  AYMENT/CONFIRMATION/SPACE ASSIGN  All exhibit space requests will be accom The exhibit cancellation deadline is the deposit. After the Friday prior to the pro Exhibit space must be occupied by 7:30	Discover If paying by credit card, please complete the information below    Expiration Date
Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  AYMENT/CONFIRMATION/SPACE ASSIGN  All exhibit space requests will be accom The exhibit cancellation deadline is the deposit. After the Friday prior to the pre Exhibit space must be occupied by 7:30  AGREEMENT  his application will not be processed unless sign	Discover If paying by credit card, please complete the information below    Expiration Date
Check Please make checks payable to S  Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  PAYMENT/CONFIRMATION/SPACE ASSIGN  All exhibit space requests will be accom The exhibit cancellation deadline is the deposit. After the Friday prior to the pro Exhibit space must be occupied by 7:30  AGREEMENT  This application will not be processed unless sign	Discover If paying by credit card, please complete the information below    Expiration Date     Billing Zip Code    MENTS  modated based on availability.  Friday prior to the program date. Scripps CME will refund the exhibit fee less the \$500 pgram date, no refunds will be granted.  a.m. Saturday. Exhibitors who anticipate delays must notify Scripps CME.
Visa MasterCard AMEX  Credit Card Number  Security Code on Card (Required)  PAYMENT/CONFIRMATION/SPACE ASSIGN  All exhibit space requests will be accommode to the exhibit cancellation deadline is the deposit. After the Friday prior to the procession in Exhibit space must be occupied by 7:30  AGREEMENT  This application will not be processed unless sign agreement and invoice for exhibitors.	Discover If paying by credit card, please complete the information below    Expiration Date     Billing Zip Code

Please send your completed application and full payment to:

Carrie Benz · Scripps Conference Services & CME 4275 Campus Point Court, CPB205 · San Diego, CA 92121 Fax: 858-678-6753 · benz.carrie@scrippshealth.org