

**25th Annual Primary Care in Paradise**

**March 30-April 2, 2020**

Hyatt Regency Maui Resort & Spa • Lahaina – Maui, Hawaii

*Exhibitor Prospectus*

**About the Course**

Scripps Health’s Primary Care in Paradise conference was designed by primary care physicians for primary care physicians and will present content from their unique perspective. This important CME conference will educate and promote improved patient outcomes in a broad range of therapeutic areas commonly encountered in the busy primary care practice. **The 2020 conference will feature topics in cardiology, gastroenterology, rheumatology, neurology, and other common disease states providers come across in practice.** In addition to an overview of the history and current science of a variety of specialty areas, content will be presented in a very practical, patient-focused manner relevant to the specific primary care setting and challenges.

**Benefits of Exhibiting & Supporting**

Primary Care in Paradise is a nationally accredited continuing medical education conference for physicians and other health care professionals that will stress preventive health care and updates in general internal medicine and family practice. As an exhibitor, you will have the opportunity to showcase your company’s products and services to this targeted health care population.

- Interact face-to-face with influential decision makers
- Build visibility for your company in a competitive marketplace
- Expand your market reach and strengthen existing customer relationships
- Introduce new products and services
- Generate new sales leads

**About Scripps**

Scripps Health, a nonprofit health care system based in San Diego, California, includes more than 2,600 affiliated physicians and over 13,000 employees at five acute-care hospital campuses, home health care services and a network of clinics, physician offices and outpatient centers. Scripps is committed to contributing to the future of medicine through its clinical research trials, graduate medical education and continuing medical education programs. More information can be found at [www.scripps.org](http://www.scripps.org).

**Exhibit & Conference Contact**

**Ms. Carlin Admirand**

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 Scripps Conference Services & CME  
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 San Diego, California 92121

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Email: [admirand.carlin@scrippshealth.org](mailto:admirand.carlin@scrippshealth.org)

Web: <http://www.scripps.org/conferenceservices>



[www.linkedin.com/company/scripps-health](http://www.linkedin.com/company/scripps-health)

[www.facebook.com/ScrippsCME](http://www.facebook.com/ScrippsCME)

[www.twitter.com/scrippshealth](http://www.twitter.com/scrippshealth)

[www.youtube.com/scrippshealth](http://www.youtube.com/scrippshealth)

Subscribe to our newsletter: [www.scripps.org/CMEemails](http://www.scripps.org/CMEemails)

**Exhibit Schedule**

**Monday, March 30, 2020**

6:30 a.m. Exhibitor Move-in  
 7-7:30 a.m. Continental Breakfast & View Exhibits  
 9:30-10 a.m. Break & View Exhibits  
 Noon Adjourn

**Tuesday, March 31, 2020**

7-7:30 a.m. Continental Breakfast & View Exhibits  
 9:30-10 a.m. Break & View Exhibits  
 Noon Adjourn

**Wednesday, April 1, 2020**

7-7:30 a.m. Continental Breakfast & View Exhibits  
 9:30-10 a.m. Break & View Exhibits  
 Noon Adjourn

**Thursday, April 2, 2020**

7-7:30 a.m. Continental Breakfast & View Exhibits  
 9:30-10 a.m. Break & View Exhibits  
 10 a.m. Exhibitor Move-out  
 Noon Final Adjournment

Exhibit Opportunities

<b>Exhibit – 6’ table (includes two full access passes).....</b>	<b>\$2,500</b>
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Please note: Scripps in a non-profit organization, therefore we cannot provide a non-profit discount on exhibit fees.

**Included with your exhibit purchase:**

- Materials: table, linens, chairs and wastebasket
- Wireless internet access
- Two (2) full access conference passes for representatives
- Additional conference passes available at a discounted rate of \$250 each
- Access to mobile conference app containing course materials, recordings, faculty information and more
- Logo placement and company description in mobile conference app with link to your organization’s website
- Exhibitors wishing to receive CME credit must complete the post conference evaluation to receive a certificate
- A list of pre-registered attendees will be sent to all confirmed exhibitors one week prior to the conference. Exhibitors will receive an updated list at the conference and a final list of attendees approximately one week after the conference has concluded.

**Not included with your exhibit purchase:**

- Pipe and drape (not available)
- Electricity (can be ordered through hotel for additional fee)
- Additional furniture or equipment rentals (space restrictions apply)
- Labor for installing or dismantling your exhibit display
- Security: the exhibit area will be locked each evening however, a security guard will not be present overnight. We do ask that you do not leave any valuable items unattended at your booth at any time. Anything you leave in the exhibit area will be left at your own risk. Neither the hotel, nor Scripps will accept liability for any items in the exhibit area at any time.

**Booth Traffic**

While Scripps makes every effort to promote and encourage attendees to visit the Exhibit Hall, we cannot guarantee booth traffic. It is the exhibiting company’s responsibility to promote its presence at the course through pre-meeting notifications and on-site promotions to draw traffic to their booth.

Additional Support Opportunities & Pricing

<b>Room Key Cards (Exclusive Sponsorship).....</b>	<b>\$5,000</b>
Advertise your exhibit hall location on the hotel room key cards. All conference participants staying at the hotel will receive a key card with your company name and booth location.	
<b>Charging Station (Exclusive Sponsorship).....</b>	<b>\$7,500</b>
The use of tablets and smart phones is greater than ever requiring attendees to “power up” during the conference. Each charging station contains 10 lockable compartments allowing participants to safely charge their personal device without worry of theft. The charging station will be wrapped with custom graphics to recognize your company’s support and encourage a visit to your booth.	
<b>Satellite Symposia or Product Theater.....</b>	<b>\$10,000 per day</b>
Scripps offers organizations the opportunity to host satellite symposia and events in conjunction with the conference. Scripps is strongly committed to ensuring the best possible chance for success of all such events and offers the following fee and service options.	
<ul style="list-style-type: none"> <li>• Approval to hold the event in conjunction with the Scripps conference (Lunch symposium after conference concludes)</li> <li>• Approval to hold the event at the conference venue (based on space availability)</li> <li>• Inclusion of marketing collateral in attendee confirmation packets</li> <li>• E-mail blasts (2) to all registered attendees</li> <li>• Signage (1) and brochures/invitations posted near the Scripps registration desk</li> <li>• Inclusion in the conference daily announcements</li> <li>• Approval to send brochures/invitations out to non-registered attendees in the area</li> </ul>	
The above fees <u>do not</u> include:	
<ul style="list-style-type: none"> <li>• Creation of marketing materials such as brochures/invitations, signage, etc.; Scripps reserves the right to approve all materials</li> <li>• Logistical arrangements; all meeting organization and associated costs are the responsibility of the hosting company</li> </ul>	

- Exhibit space; additional fees apply
- Scripps Health does not guarantee attendance during this event
- Scripps Conference Services & CME is not responsible for registering and/or tracking attendees for the symposia

### Exhibit & Conference Venue

#### Hyatt Regency Maui Resort & Spa

200 Nohea Kai Drive  
Lahaina - Maui, Hawaii 96761  
808-661-1442  
[www.hyattregencymaui.com](http://www.hyattregencymaui.com)

**DO NOT SHIP** any materials directly to the Hyatt Regency as they will not be accepted. Details on shipping to Hawaii will be sent two weeks prior to the conference start date.

#### Exhibitor Payment/Confirmation/Space Assignments

- All applications must be received by March 23, 2020.
- Payment must be received prior to the conference commencement.
- The exhibit cancellation deadline is March 20, 2020. Scripps will retain a \$500 processing fee. After March 20th no refunds will be granted.
- Exhibit space must be occupied by 7 a.m. on March 30, 2020. Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.

#### Application Review

For an exhibit application to be accepted by Scripps, the products and services must be educational in nature and relate to the educational activity content. Scripps reserves the right to accept or reject a potential exhibitor based on its assessment of whether the company/organization's products and/or services are relevant to the conference content. All exhibits will be reviewed by Scripps.

Scripps reserves the right to refuse the application of any party whose product, service or proposed exhibit is, in Scripps sole discretion, not in keeping with the character of the educational activity and exhibition hall. Approval of the exhibit application is in the sole discretion of Scripps, and may be withheld, among other reasons, for: (a) poor credit history of Exhibitor, including but not limited to past due amounts owing to Scripps, or (b) breach of the Conditions or any other contract provisions governing any previous trade show or other event conducted or sponsored by Scripps.

#### Exhibitor Housing

Guestrooms at the Hyatt Regency Maui Resort feature a sleek, contemporary Hawaiian design that is both comfortable and sophisticated. Each luxury Maui hotel room also features a private lanai from which to enjoy panoramic views. Room rates are inclusive of daily self-parking and are as follows:

- Resort View: \$294 p/night
- Partial Ocean View: \$325 p/night
- Deluxe Ocean View: \$357 p/night
- Deluxe Ocean Front: \$394 p/night

**Make your reservations early! A block of rooms is being held for us at the rates outlined above until February 24, 2020 or until the block fills, whichever comes first.** After this date, reservations will be accepted on a space and rate availability basis only and discounted room rates cannot be guaranteed. Be sure to mention that you are attending the Scripps Primary Care Conference when making your reservations to receive the reduced room rate and resort fee.

### CME Guidelines Related to Educational Grants, Exhibit Space & Promotional Activities

In compliance with the ACCME Standards for Commercial Support, arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for CME activities.

- Exhibit and other promotional fees shall be separate and distinct from educational grants/commercial support.
- All exhibitors must be in a room or area separate from the education and the exhibits must not interfere or in any way compete with the learning experience prior to, during, or immediately after the activity.
- Company representatives must refrain from holding any commercial discussions in the educational ballroom. All promotional activities including interviews, demonstrations, and the distribution of literature or samples must be made within the

exhibitor's space. Canvassing or distributing promotional materials outside the exhibitor's rented exhibit space is not permitted.

- Commercial interest representatives may attend CME activities at the discretion of Scripps for the direct purpose of the representatives' own education. However, they may not engage in sales or marketing activities while in the space or place of the educational activity.

### Exhibit Conditions, Rules and Regulations

Exhibits must adhere, in each case in the determination of Scripps in its sole discretion, to each of the following standards:

- Exhibitor must promote the marketing of products and services that relate to the educational activity content.
- Exhibitor may encourage or advance its own products, equipment or services; however, Exhibitor shall not unfairly criticize the products or methods of any other exhibitor.
- Exhibitor shall not directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of the educational activity content.
- Exhibitor shall not infringe the copyrights, trademarks or other intellectual property rights of any third party or unfairly compete with other exhibits.
- Exhibitor's exhibit shall not have an undesirable or unreasonable deleterious effect upon another exhibit or the educational activity.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole, or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

### Printed Material Distribution/Canvassing

Canvassing in any part of the facilities utilized during the Scripps CME program is strictly forbidden, and anyone doing so will be requested to leave the building. Distribution of advertising or printed material by the exhibitor outside of the exhibitor's allotted space will not be permitted unless the distribution or advertising is agreed to in advance with Scripps.

### Liability

Once an application has been approved by Scripps the following liability policies apply. Exhibitors are encouraged to insure themselves against property loss or damage and against liability for personal injury.

- Neither Scripps, nor the Facility, the employees thereof, nor their representatives, nor any member of the Conference Committee shall be responsible for any injury, loss, or damage that may occur to the Exhibitor or his property from any cause whatsoever, prior to, during, or subsequent to the period of the Exhibit except for any injury, loss, or damage to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, their representatives or any member of the Conference Committee. The Exhibitor agrees to indemnify Scripps, the Facility and their employees, volunteers, and committees from any and all claims for loss, damage, or injury except for any claims for loss, damage or injury to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, volunteers, and committees. Exhibitors are encouraged to insure themselves against property loss or damage, and against both general and personal liability.
- Exhibitor understands and agrees that, for the safety of conference attendees, Exhibitor shall not perform any procedures on or provide any services to conference attendees that are either invasive or are customarily performed in a practitioner's office.

### FDA Regulations

Exhibitors are reminded of the Food and Drug Administration (FDA) restrictions on the promotion of investigational and pre-approved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes. Information regarding FDA regulations may be obtained directly from the FDA. Requests for information and guidance can be obtained at [www.fda.gov/cder](http://www.fda.gov/cder), the FDA's medical advertising information line, 301-796-1200, or directed to:

FDA Division of Drug Marketing FDA/CDRH/Office of Device Evaluation  
10903 New Hampshire Ave. [www.fda.gov](http://www.fda.gov)  
Silver Spring, MD 20993-8002

**Guests**

Under no circumstances may children/spouses/guests of representatives be in the exhibit area or conference areas unless they are registered attendees.

**Scripps Conference Modification or Cancellation**

Scripps reserves the right to modify the course's schedule or program as necessary. Scripps also reserves the right to cancel this conference, in which case a full refund of the registration/exhibit fees will be provided. We are unable to refund any travel costs (flight, hotel, etc.) in the case of Scripps cancellation.

**Recording and Photography Clause**

Scripps reserves exclusive rights to record (audio and video) and/or photograph all conference proceedings for use in marketing materials, presentations and course content sales.

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 Hyatt Regency Maui Resort & Spa • Lahaina – Maui, Hawaii

*Application to Exhibit*

**COMPANY INFORMATION**

<b>Company Name:</b> <i>(as it should appear on marketing materials)</i>			
<b>Company Contact:</b>			
<b>Phone:</b>		<b>E-mail:</b>	

**EXHIBIT FEES**

<input type="checkbox"/> 6' table <b>\$2,500</b>	<input type="checkbox"/> Additional Exhibitor Badges <b>\$250 x ____</b>
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**ADDITIONAL SUPPORT OPPORTUNITIES**

<input type="checkbox"/> Room Key Cards <b>\$5,000</b>	<input type="checkbox"/> Charging Station <b>\$7,500</b>	<input type="checkbox"/> Product Theater <b>\$10,000</b>
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**METHOD OF PAYMENT**

Please select payment method:

- Check** *Please make checks payable to Scripps (in U.S. dollars only) Scripps Tax ID # 95-1684089*  
 **Visa**    **MasterCard**    **AMEX**    **Discover** *If paying by credit card, please complete the information below*

<i>Credit Card Number</i>	<i>Expiration Date</i>
<i>Security Code on Card (Required)</i>	<i>Billing Zip Code</i>

**EXHIBIT CONDITIONS AND DEADLINES**

- All exhibit space requests will be accommodated based on availability.
- The exhibit cancellation deadline is March 20, 2020. Scripps will retain a \$500 processing fee. After March 20th no refunds will be granted.
- Exhibit space must be occupied by 7 a.m. on March 30, 2020. Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole, or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

**AGREEMENT**

This application will not be processed unless signed by an authorized company representative. This application shall serve as both a contractual agreement and invoice for exhibitor.

\_\_\_\_\_  
 (Print name of company/organization)

agrees to abide by the rules and regulations of **Scripps CME** set forth in the prospectus.

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Please send your completed application and full payment to:**

Carlin Admirand • Scripps Conference Services & CME  
 4275 Campus Point Court, CPB205 • San Diego, CA 92121  
 Fax: 858-678-6753 • [admirand.carlin@scrippshealth.org](mailto:admirand.carlin@scrippshealth.org)