

Primary Care in Paradise

April 1-4, 2024

Hyatt Regency Maui Resort & Spa • Lahaina – Maui, Hawaii

Exhibitor Prospectus

IMPORTANT NOTE: If you do not receive a confirmation from Scripps within one (1) business day of submitting your exhibit application and/or payment, please call our office at 858-678-6400 to speak with a member of the CME staff. **We cannot guarantee an exhibit space if you have not received a confirmation from our team.**

About the Course

Scripps Health’s Primary Care in Paradise conference was designed for primary care physicians and the interdisciplinary care team and will present content from their unique perspective. **The 2024 conference will feature updates in women’s health, sports medicine, gastroenterology, hepatology, cardiology, diabetes and obesity, pharmacology, dermoscopy, and more!** This important CME conference will educate and promote improved patient outcomes in a broad range of therapeutic areas commonly encountered in the busy primary care practice. In addition to an overview of the history and current science of a variety of specialty areas, content will be presented in a very practical, patient-focused manner relevant to the specific primary care setting and challenges.

Benefits of Exhibiting & Supporting

As an exhibitor, you will have the opportunity to showcase your company’s products and services to a targeted health care population. Here are just a few benefits exhibiting offers:

- Interact face-to-face with influential decision makers
- Introduce new products and services
- Expand your market reach and strengthen existing relationships
- Generate new sales leads
- Ability to upload PDFs, brochures, and other content to dedicated company page in mobile conference app
- Option to host satellite symposiums/product theaters to educate participants on your products

About Scripps

Scripps was founded in 1924 by philanthropist Ellen Browning Scripps in the community of La Jolla, California. Since that time Scripps has grown into a private, nonprofit, integrated health system in San Diego, California that is ranked among the top 15 health systems in the nation. Scripps treats 700,000 patients annually and now extends from Chula Vista to Oceanside. The organization encompasses:

- Four hospitals on five campuses
- More than 3,000 affiliated physicians and 15,000 employees
- Scripps Clinic and Scripps Coastal Medical Center, a network of integrated facilities with specialists from more than 60 medical and surgical specialties at more than 28 outpatient centers and clinics
- Same-day, walk-in care at Scripps HealthExpress
- Four emergency rooms and three urgent care centers
- Home health care
- A wide range of health education classes and support services for patients

Exhibit Schedule

Monday, April 1, 2024

6:30 a.m. Exhibitor Move-in
 7-7:30 a.m. Breakfast & View Exhibits
 9:30-10 a.m. Break & View Exhibits
 Noon Adjourn
 12-1 p.m. *Non-CME Symposium Opportunity*

Tuesday, April 2, 2024

7-7:30 a.m. Breakfast & View Exhibits
 9:30-10 a.m. Break & View Exhibits
 Noon Adjourn
 12-1 p.m. *Non-CME Symposium Opportunity*

Wednesday, April 3, 2024

7-7:30 a.m. Breakfast & View Exhibits
 9:30-10 a.m. Break & View Exhibits
 Noon Adjourn
 12-1 p.m. *Non-CME Symposium Opportunity*

Thursday, April 4, 2024

7-7:30 a.m. Breakfast & View Exhibits
 9:30-10 a.m. Break & View Exhibits
 10 a.m. Exhibitor Move-out
 Noon Final Adjournment

Exhibit Opportunities

Exhibit – 6’ table (includes three full access passes)	\$3,250
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Included with your exhibit purchase

- Materials: table, linens, chairs, and wastebasket
- Wireless internet access
- Full access conference passes determined by type of exhibit space
- Additional exhibit badges can be purchased at a discounted rate by calling 858-678-6400
- Access to mobile conference app containing course materials, recordings, faculty information and more
- Logo placement and company description in mobile conference app with link to your organization’s website

- Raffle: attendees will be given a raffle card listing each company that is exhibiting at the conference. When an attendee connects with you we ask that you initial the card to show they have spoken with you. Completed cards will be turned in Thursday morning and attendees will be eligible for various prizes provided by Scripps. Participation is not mandatory.

Not included with your exhibit purchase

- Pipe and drape (not available)
- Additional furniture or equipment rentals (space restrictions apply)
- Electricity and/or additional audio-visual equipment (can be rented through hotel AV company)
- Labor for installing or dismantling your exhibit display
- Security: No security guard will be present before, during or after conference hours. We ask that you do not leave any valuable items unattended at your booth at any time. Anything you leave in the exhibit area will be left at your own risk. Neither the hotel, nor Scripps will accept liability for any items in the exhibit area at any time.

Booth Traffic

While Scripps makes every effort to promote and encourage attendees to visit the Exhibit Hall, we cannot guarantee booth traffic. It is the exhibiting company’s responsibility to promote its presence at the course through pre-meeting notifications and on-site promotions to draw traffic to their booth.

***In alignment with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, exhibitors will only be provided with limited participant information from those who have agreed to have their information shared.*

Additional Support Opportunities & Pricing

Lunch Symposium/Product Theater (Non-CME)	\$5,000 each
<p>Scripps offers organizations the opportunity to host satellite symposia and events in conjunction with the conference. Scripps is strongly committed to ensuring the best possible chance for success of all such events and offers the following fee and service options.</p> <ul style="list-style-type: none"> • Approval to hold the event in conjunction with the Scripps conference • Dedicated meeting room for symposium • Standard audio-visual equipment (screen, projector, microphones, sounds system) • Guarantee of exclusivity – no competing sessions will occur • Inclusion of electronic marketing collateral in attendee confirmation packets • E-mail blasts (2) to all registered attendees • Sponsorship available Monday-Wednesday 	
<p>The above fees do not include:</p> <ul style="list-style-type: none"> • Creation of symposium specific marketing materials such as brochures/invitations, signage, etc.; Scripps reserves the right to approve all materials • Audio visual staff support – must use Scripps preferred vendor • Speaker honorarium and travel fees • Food and beverage – must be ordered through hotel • Exhibit space; additional fees apply • Scripps Health does not guarantee attendance during this event 	

Exhibit & Conference Venue

Hyatt Regency Maui Resort & Spa

200 Nohea Kai Drive
 Lahaina - Maui, Hawaii 96761
 808-661-1442

[A link for discounted hotel rooms will be provided upon receipt of the exhibitor reservation form.](#)

Shipping

Details on shipping can be found on the last page of the exhibitor prospectus (prices are subject to change). All shipments must be sent to Encore at the Hyatt Regency. Exhibitors are responsible for all shipping and storage fees. **All materials should arrive no earlier than Friday, March 29, 2024.**

Payment Information

- All exhibit applications must be received by **March 25, 2024**. Upon receipt of the application, a confirmation email will be sent. Payment must be received prior to the start of the activity.
- Satellite symposiums/product theaters must be reserved **at least 10 business days** prior to the activity.
- Additional exhibit badges can be purchased at a discounted rate of \$250 by calling 858-678-6400.
- The exhibit cancellation deadline is **Friday, March 15, 2024**. Scripps CME will refund the cost of the exhibit less a \$500 processing fee. After March 15th no refunds will be granted.
- The satellite symposium/product theater cancellation deadline is **Friday, March 15, 2024**. Scripps CME will refund the cost of the satellite symposium/product theater less a \$1,000 processing fee. After March 15th no refunds will be granted.
- Exhibit space must be occupied by 7 a.m. on April 1, 2024. Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.

Application Review

For an exhibit application to be accepted by Scripps, the products and services must be educational in nature and relate to the educational activity content. Scripps reserves the right to accept or reject a potential exhibitor based on its assessment of whether the company/organization's products and/or services are relevant to the conference content. All exhibits will be reviewed by Scripps.

Scripps reserves the right to refuse the application of any party whose product, service or proposed exhibit is, in Scripps sole discretion, not in keeping with the character of the educational activity and exhibition hall. Approval of the exhibit application is in the sole

discretion of Scripps, and may be withheld, among other reasons, for: (a) poor credit history of Exhibitor, including but not limited to past due amounts owing to Scripps, or (b) breach of the Conditions or any other contract provisions governing any previous trade show or other event conducted or sponsored by Scripps.

CME Guidelines Related to Educational Grants, Exhibit Space and Promotional Activities

In compliance with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for CME activities.

- Exhibit and other promotional fees shall be separate and distinct from educational grants/commercial support.
- All exhibitors must be in a room or area separate from the education and the exhibits must not interfere or in any way compete with the learning experience prior to, during, or immediately after the activity.
- Company representatives must refrain from holding any commercial discussions in the educational ballroom. All promotional activities including interviews, demonstrations, and the distribution of literature or samples must be made within the exhibitor's space. Canvassing or distributing promotional materials outside the exhibitor's rented exhibit space is not permitted.
- Commercial interest representatives may attend CME activities at the discretion of Scripps for the direct purpose of the representatives' own education. However, they may not engage in sales or marketing activities while in the space or place of the educational activity.

Exhibit Conditions, Rules and Regulations

Exhibitors must adhere, in each case in the determination of Scripps in its sole discretion, to each of the following standards:

- Exhibitor must promote the marketing of products and services that relate to the educational activity content.
- Exhibitor may encourage or advance its own products, equipment or services; however, Exhibitor shall not unfairly criticize the products or methods of any other exhibitor.
- Exhibitor shall not directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of the educational activity content.
- Exhibitor shall not infringe the copyrights, trademarks or other intellectual property rights of any third party or unfairly compete with other exhibits.
- Exhibitor's exhibit shall not have an undesirable or unreasonable deleterious effect upon another exhibit or the educational activity.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole, or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

Printed Material Distribution/Canvassing

Canvassing in any part of the facilities utilized during the Scripps CME program is strictly forbidden, and anyone doing so will be requested to leave the building. Distribution of advertising or printed material by the exhibitor outside of the exhibitor's allotted space will not be permitted unless the distribution or advertising is agreed to in advance with Scripps.

Liability

Once an application has been approved by Scripps the following liability policies apply. Exhibitors are encouraged to insure themselves against property loss or damage and against liability for personal injury.

- Neither Scripps, nor the Facility, the employees thereof, nor their representatives, nor any member of the Conference Committee shall be responsible for any injury, loss, or damage that may occur to the Exhibitor or his property from any cause whatsoever, prior to, during, or subsequent to the period of the Exhibit except for any injury, loss, or damage to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, their representatives or any member of the Conference Committee. The Exhibitor agrees to indemnify Scripps, the Facility and their employees, volunteers, and committees from any and all claims for loss, damage, or injury except for any claims for loss, damage or injury to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, volunteers, and committees. Exhibitors are encouraged to insure themselves against property loss or damage, and against both general and personal liability.
- Exhibitor understands and agrees that, for the safety of conference attendees, Exhibitor shall not perform any procedures on or provide any services to conference attendees that are either invasive or are customarily performed in a practitioner's office.

FDA Regulations

Exhibitors are reminded of the Food and Drug Administration (FDA) restrictions on the promotion of investigational and pre-approved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes. Information regarding FDA regulations may be obtained directly from the FDA. Requests for information and guidance can be obtained at www.fda.gov/cder, the FDA's medical advertising information line, 301-796-1200, or directed to:

FDA Division of Drug Marketing FDA/CDRH/Office of Device Evaluation
10903 New Hampshire Ave. www.fda.gov
Building 51, Room 3200 for more information.
Silver Spring, MD 20993-8002

Scripps Conference Modification or Cancellation

Scripps reserves the right to modify the course's schedule or program as necessary. Scripps also reserves the right to cancel this conference, in which case a full refund of the registration/exhibit fees will be provided. We are unable to refund any travel costs (flight, hotel, etc.) in the case of Scripps cancellation.

Health and Safety Waiver and Assumption of Risk

By completion and submission of the exhibitor registration form, representatives certify that they have read and fully understand the Health and Safety Waiver and Assumption of Risk Agreement posted on the conference webpage.

Recording and Photography Clause

Scripps reserves exclusive rights to record (audio and video) and/or photograph all conference proceedings for use in marketing materials, presentations and course content sales.

Family/Guest Attendance Policy

All conference activities are exclusively reserved for paid conference attendees. Children and family members are not allowed to attend meal functions or permitted in the general session room.

Exhibit & Conference Contact**Ms. Carlin Admirand**

Director, Conference Services & CME

Scripps Health

4275 Campus Point Court, CPB205

San Diego, California 92121

Phone: 858-678-6005

Email: admirand.carlin@scrippshealth.org

FOLLOW US!

www.scripps.org/conferenceservices

www.linkedin.com/company/scripps-health

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Subscribe to our newsletter: www.scripps.org/CMEemails

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Application to Exhibit

COMPANY INFORMATION

Company Name:			
Company Contact:			
Phone:		E-mail:	

EXHIBIT FEES

6-foot space **\$3,250** (Includes three conference passes)

ADDITIONAL SUPPORT OPPORTUNITIES

Lunch Product Theater **\$5,000** (~~Mon~~/Tues/Wed)

METHOD OF PAYMENT

Please select payment method:

- Check** *Please make checks payable to Scripps (in U.S. dollars only) Scripps Tax ID # 95-1684089*
 Visa **MasterCard** **AMEX** **Discover** *If paying by credit card, please complete the information below*

<i>Credit Card Number</i>	<i>Expiration Date</i>
<i>Security Code on Card (Required)</i>	<i>Billing Zip Code</i>

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EXHIBIT CONDITIONS AND DEADLINES

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- The satellite symposium/product theater cancellation deadline is Friday, March 15, 2024. Scripps CME will refund the cost of the satellite symposium/product theater less a \$1,000 processing fee. After March 15th no refunds will be granted.
- All shipping and storage fees are the responsibility of the exhibiting company.
- Additional exhibit badges can be purchased at a discounted rate by calling 858-678-6400.
- Staff, participants, and vendors will be required to wear masks and remain physically distanced during the conference.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

AGREEMENT

This application will not be processed unless signed by an authorized company representative. This application shall serve as both a contractual agreement and invoice for exhibitors.

_____ (Print name of company/organization)

agrees to abide by the rules and regulations of **Scripps CME** set forth in the exhibitor prospectus.

Signature: _____ Title: _____ Date: _____

Please send your completed application and full payment to:
 Carlin Admirand · Scripps Conference Services & CME
 4275 Campus Point Court, CPB 205 • San Diego, CA 92121
 Fax: 858-678-6753 • admirand.carlin@scrippshealth.org

BUSINESS CENTER

THE HYATT REGENCY MAUI, KAA NAPALI



DRAYAGE SERVICE FORM

Originating Contact: _____ Receiving Contact: _____

Telephone: (____) _____ Email Address: _____

Conference/Convention/Event Name: _____

Company/Vendor/Exhibitor Name (if applicable): _____

Exhibitor Vendor Guest Speaker Other: _____

Estimated Number of Boxes/Parcels: _____ Estimated Total Weight of Shipment: _____

Estimated Shipment Arrival Date: ____/____/____ Courier Company: _____

Tracking Numbers: _____

Not all courier shipping options and delivery times are available on Maui. Please check with your courier company. It is also recommended to have your shipment arrive 2 to 3 days before your event, in case your shipment is delayed.

Leave this area blank to have your items delivered on the pre-scheduled setup date, time and location for your event.

Requested Delivery Date and Time: ____/____/____ Time: _____ AM PM

Requested Delivery Meeting Room: _____

DELIVERY ADDRESS: HYATT REGENCY MAUI
ATTN: BUSINESS CENTER
200 Nohea Kai Drive
Lahaina, HI 96761

Handling & Drayage services include tracking, receiving, logging, securing, storing, transporting and delivery of your materials. Your items are held in our on-site secured storage facility until the day and time they are scheduled/requested to be delivered.

Handling Fees: \$2 per pound in physical or dimensional weight (whichever is greater). Dimensional Weight is based on current standards (Width x Length x Height + 139).

Storage Fees: \$50 per day.

Delivery Fees: One time delivery - \$25 for 250 LBS or less during normal business hours (8:30am to 4:30pm, Monday - Friday). If delivery weighs more than 250 LBS, the delivery is required outside the listed normal business hours, the delivery is required the same day as the arrival date from your shipping courier company, or if you require additional deliveries made after the first delivery, then the fee is 50¢ per pound with a minimum charge of \$50.

This area is to be completed by PSAV Business Center

Handling Fee \$ _____

Storage Fee \$ _____

Delivery Fee \$ _____

Surcharge Fee \$ _____

Sub-total \$ _____

Hawaii Excise Tax (4.167%) \$ _____

Drayage & Shipping Total \$ _____

24 hours Automated. Credit cards accepted: Visa, MasterCard, AMEX. All transactions are subject to Hawai'i 4.167% Sales Tax.

TEL (808) 667-4438 • EMAIL ernest.messersmithiii@encoreglobal.com