

**Scripps Inaugural RESPECTing Pregnancy Conference:***Improving Outcomes in Perinatal and Neonatal Care*

November 12, 2022

San Diego Marriott • La Jolla, California

*Exhibitor Prospectus***About the Course**

This one-day, multi-disciplinary educational conference presented by the Scripps Clinic Department of Maternal-Fetal Medicine, is structured as a practical, clinically oriented review of various maternal and fetal prenatal diagnoses, as well as ultrasound related high-yield topics. Our inaugural CME conference will discuss advances and updates in the clinical management of high-risk pregnancies using didactic lectures and interactive discussions led by highly qualified, experienced faculty certified by their respective specialties. The goal of this conference is to provide practical and evidence-based practice recommendations to improve the health of high-risk pregnant women and their babies.

**Benefits of Exhibiting & Supporting**

As an exhibitor, you will have the opportunity to showcase your company's products and services to a targeted health care population. Here are just a few benefits exhibiting offers:

- Interact face-to-face with influential decision makers
- Introduce new products and services
- Expand your market reach and strengthen existing relationships
- Generate new sales leads
- Ability to upload PDFs, brochures, and other content to dedicated company page in mobile conference app
- Option to host satellite symposiums/product theaters to educate participants on your products

**About Scripps**

Scripps was founded in 1924 by philanthropist Ellen Browning Scripps in the community of La Jolla, California. Since that time Scripps has grown into a private, nonprofit, integrated health system in San Diego, California that is ranked among the top 15 health systems in the nation. Scripps treats 700,000 patients annually and now extends from Chula Vista to Oceanside. The organization encompasses:

- Four hospitals on five campuses
- More than 3,000 affiliated physicians and 15,000 employees
- Scripps Clinic and Scripps Coastal Medical Center, a network of integrated facilities with specialists from more than 60 medical and surgical specialties at more than 28 outpatient centers and clinics
- Same-day, walk-in care at Scripps HealthExpress
- Four emergency rooms and three urgent care centers
- Home health care
- A wide range of health education classes and support services for patients

**Exhibit Schedule****Saturday, November 12, 2022**

6-7 a.m.	Exhibitor Move-in
7-7:50 a.m.	Breakfast & View Exhibits
10-10:30 a.m.	Break & View Exhibits
12:30-1:30 p.m.	Lunch ( <i>exhibitors welcome</i> )
3:30-3:45 p.m.	Break & View Exhibits
5:30 p.m.	Main Conference Adjourns

**Exhibit Opportunities**

Exhibit – 6' space (includes two full access passes).....	\$2,000
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**Included with your exhibit purchase**

- Materials: table, linen, and two chairs
- Wireless internet access
- Two full access conference passes
- Additional conference passes available at a discounted rate of \$100 each
- Access to mobile conference app containing course materials, recordings, faculty information and more
- Logo placement and company description in mobile conference app with link to your organization's website
- Exhibitors wishing to receive CME credit must complete the post conference evaluation to receive a certificate

**Not included with your exhibit purchase:**

- Pipe and drape (not available)
- Additional furniture or equipment rentals (space restrictions apply)
- Electricity and/or additional audio-visual equipment (can be rented through hotel AV company)
- Printed badges – representatives are encouraged to bring their company provided name badges to wear during display hours
- Labor for installing or dismantling your exhibit display
- Security: the exhibit area will remain open and no security guard will be present. We ask that you do not leave any valuable items unattended at your booth at any time. Anything you leave in the exhibit area will be left at your own risk. Neither the hotel, nor Scripps will accept liability for any items in the exhibit area at any time.

**Scripps Health Conference Guidelines**

1. Proof of vaccination will be required for all staff, participants, and vendors who wish to attend the conference in-person.
2. Staff, participants, and vendors **who are unvaccinated** are required to bring proof of a negative PCR test taken within 48 hours of the start of the conference.
3. All staff, participants, and vendors must be asymptomatic to attend the in-person conference.
4. All staff, participants, and vendors will be required to wear masks and remain physically distanced during the conference.

**\*\* These guidelines may be modified at any time in advance of or during the Conference.\*\***

**Booth Traffic**

While Scripps makes every effort to promote and encourage attendees to visit the Exhibit Hall, we cannot guarantee booth traffic. It is the exhibiting company's responsibility to promote its presence at the course through pre-meeting notifications and on-site promotions to draw traffic to their booth.

*\*\*In alignment with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, exhibitors will only be provided with limited participant information from those who have agreed to have their information shared.*

**Additional Support Opportunities & Pricing**

<b>Non-CME Lunch Symposium/Product Theater</b>	<b>\$10,000</b>
<b>Included:</b> Details on the symposium will be included in the conference brochure permitted they are received in time for printing. This symposium can be jointly or exclusively sponsored. Food and beverage will be arranged on your behalf by Scripps. Basic A/V will be provided with this sponsorship including a screen, projector, podium, and podium microphone.	
<b>Not Included:</b> You are responsible for arranging your speaker and all fees associated with their travel and honorarium. You will also be responsible for introducing your speaker and moderating the symposium. Any additional A/V needs beyond the basic set-up provided will need to be arranged with the hotel directly.	
<b>Faculty Dinner</b>	<b>\$5,000</b>
The speakers, moderators and course directors along with their guests will attend a dinner on Saturday evening. Two (2) of your company's representatives (and their guests) will be allowed to attend. This fee does not include food and beverage. That is a separate expense that must be paid by the supporting company and arranged with the venue of their choosing. We suggest booking a venue within close proximity to the conference location. Scripps will work with you to confirm RSVPs and final headcount.	

**Exhibit & Conference Venue**

**San Diego Marriott La Jolla**  
 4240 La Jolla Village Dr  
 La Jolla, CA 92037  
 Phone: 858-587-1414

**For shipping purposes, please add the following to your label:**  
 Attn: Megan Della Penna/Scripps Conference Nov. 12, 2022  
 Company  
 Box # of #

**Shipping Dates**

**All materials should arrive no earlier than November 11, 2022.** If materials are received prior to this date the exhibiting company will be responsible for these charges. Materials that are shipped will be available at your company's exhibit space during the first installation session. If you have items to ship after the conference, FedEx and UPS can be arranged directly with the hotel. You are responsible for providing all necessary shipping materials as well as all related expenses.

**Payment Information**

- All exhibit applications must be received by Friday, **November 4, 2022**. Upon receipt of the application, a confirmation email will be sent.
- Satellite symposiums/product theaters must be reserved by **Friday, October 28, 2022**.
- Payment must be received prior to the start of the activity.
- The exhibit cancellation deadline is **Friday, November 4, 2022**. Scripps CME will refund the cost of the exhibit less a \$100 processing fee. After November 4<sup>th</sup>, no refunds will be granted.
- The satellite symposium/product theater cancellation deadline is **Friday, October 28, 2022**. Scripps CME will refund the cost of the satellite symposium/product theater less a \$500 processing fee. After October 28<sup>th</sup>, no refunds will be granted.
- Exhibit space must be occupied by 7 a.m. on Saturday, November 12, 2022. Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.

**Application Review**

For an exhibit application to be accepted by Scripps, the products and services must be educational in nature and relate to the educational activity content. Scripps reserves the right to accept or reject a potential exhibitor based on its assessment of whether the company/organization's products and/or services are relevant to the conference content. All exhibits will be reviewed by Scripps.

Scripps reserves the right to refuse the application of any party whose product, service or proposed exhibit is, in Scripps sole discretion, not in keeping with the character of the educational activity and exhibition hall. Approval of the exhibit application is in the sole discretion of Scripps, and may be withheld, among other reasons, for: (a) poor credit history of Exhibitor, including but not limited to past due amounts owing to Scripps, or (b) breach of the Conditions or any other contract provisions governing any previous trade show or other event conducted or sponsored by Scripps.

**CME Guidelines Related to Educational Grants, Exhibit Space and Promotional Activities**

In compliance with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for CME activities.

- Exhibit and other promotional fees shall be separate and distinct from educational grants/commercial support.
- All exhibitors must be in a room or area separate from the education and the exhibits must not interfere or in any way compete with the learning experience prior to, during, or immediately after the activity.
- Company representatives must refrain from holding any commercial discussions in the educational ballroom. All promotional activities including interviews, demonstrations, and the distribution of literature or samples must be made within the exhibitor's space. Canvassing or distributing promotional materials outside the exhibitor's rented exhibit space is not permitted.
- Commercial interest representatives may attend CME activities at the discretion of Scripps for the direct purpose of the representatives' own education. However, they may not engage in sales or marketing activities while in the space or place of the educational activity.

**Exhibit Conditions, Rules and Regulations**

Exhibits must adhere, in each case in the determination of Scripps in its sole discretion, to each of the following standards:

- Exhibitor must promote the marketing of products and services that relate to the educational activity content.
- Exhibitor may encourage or advance its own products, equipment or services; however, Exhibitor shall not unfairly criticize the products or methods of any other exhibitor.
- Exhibitor shall not directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of the educational activity content.
- Exhibitor shall not infringe the copyrights, trademarks or other intellectual property rights of any third party or unfairly compete with other exhibits.
- Exhibitor's exhibit shall not have an undesirable or unreasonable deleterious effect upon another exhibit or the educational activity.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole, or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

**Printed Material Distribution/Canvassing**

Canvassing in any part of the facilities utilized during the Scripps CME program is strictly forbidden, and anyone doing so will be requested to leave the building. Distribution of advertising or printed material by the exhibitor outside of the exhibitor's allotted space will not be permitted unless the distribution or advertising is agreed to in advance with Scripps.

**Liability**

Once an application has been approved by Scripps the following liability policies apply. Exhibitors are encouraged to insure themselves against property loss or damage and against liability for personal injury.

- Neither Scripps, nor the Facility, the employees thereof, nor their representatives, nor any member of the Conference Committee shall be responsible for any injury, loss, or damage that may occur to the Exhibitor or his property from any cause whatsoever, prior to, during, or subsequent to the period of the Exhibit except for any injury, loss, or damage to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, their representatives or any member of the Conference Committee. The Exhibitor agrees to indemnify Scripps, the Facility and their employees, volunteers, and committeees from any and all claims for loss, damage, or injury except for any claims for loss, damage or injury to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, volunteers, and committeees. Exhibitors are encouraged to insure themselves against property loss or damage, and against both general and personal liability.
- Exhibitor understands and agrees that, for the safety of conference attendees, Exhibitor shall not perform any procedures on or provide any services to conference attendees that are either invasive or are customarily performed in a practitioner's office.

**FDA Regulations**

Exhibitors are reminded of the Food and Drug Administration (FDA) restrictions on the promotion of investigational and pre-approved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes. Information regarding FDA regulations may be obtained directly from the FDA. Requests for information and guidance can be obtained at [www.fda.gov/cder](http://www.fda.gov/cder), the FDA's medical advertising information line, 301-796-1200, or directed to:

FDA Division of Drug Marketing FDA/CDRH/Office of Device Evaluation  
10903 New Hampshire Ave. [www.fda.gov](http://www.fda.gov)  
Building 51, Room 3200 for more information.  
Silver Spring, MD 20993-8002

**Family/Guest Attendance Policy**

All conference activities are exclusively reserved for paid conference attendees. Children and family members are not allowed to attend meal functions or permitted in the general session room.

**Scripps Conference Modification or Cancellation**

Scripps reserves the right to modify the course's schedule or program as necessary. Scripps also reserves the right to cancel this conference, in which case a full refund of the registration/exhibit fees will be provided. We are unable to refund any travel costs (flight, hotel, etc.) in the case of Scripps cancellation.

**Exhibit & Conference Contact****Megan Della Penna**

Scripps Conference Services & CME  
Education Program Coordinator  
4275 Campus Point Court, CPB205  
San Diego, CA 92121  
P: 858-678-6492  
E: [DellaPenna.Megan@scrippshealth.org](mailto:DellaPenna.Megan@scrippshealth.org)  
Web: <http://www.scripps.org/conferenceservices>



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[www.facebook.com/ScrippsCME](http://www.facebook.com/ScrippsCME)

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*Application to Exhibit***COMPANY INFORMATION**

<b>Company Name:</b>		
<b>Company Contact:</b>		
<b>Phone:</b>		<b>E-mail:</b>

**EXHIBIT FEES**

<input type="checkbox"/> Exhibit \$2,000	<input type="checkbox"/> Additional Badges \$100 x _____
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**ADDITIONAL SUPPORT OPPORTUNITIES**

<input type="checkbox"/> Non-CME Lunch Symposium/Product Theater \$10,000
<input type="checkbox"/> Faculty Dinner \$5,000

**METHOD OF PAYMENT**

Please select payment method:

- Check** Please make checks payable to Scripps (in U.S. dollars only) **Scripps Tax ID # 95-1684089**  
 **Visa**     **MasterCard**     **AMEX**     **Discover** If paying by credit card, please complete the information below

<i>Credit Card Number</i>	<i>Expiration Date</i>
<i>Security Code on Card (Required)</i>	<i>Billing Zip Code</i>

**EXHIBIT CONDITIONS AND DEADLINES**

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- Proof of vaccination will be required for all staff, participants, and vendors who wish to attend the conference in-person.
- Staff, participants, and vendors will be required to wear masks and remain physically distanced during the conference.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

**AGREEMENT**

This application will not be processed unless signed by an authorized company representative. This application shall serve as both a contractual agreement and invoice for exhibitors.

(Print name of company/organization)

agrees to abide by the rules and regulations of **Scripps CME** set forth in the exhibitor prospectus.

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

Please send your completed application and full payment to:

Megan Della Penna · Scripps Conference Services & CME  
 4275 Campus Point Court, CPB 205 · San Diego, CA 92121  
 Fax: 858-678-6753 · DellaPenna.Megan@scrippshealth.org