

# Structural Heart Intervention and Imaging: *A Practical Approach*

February 2-4, 2022 • Hyatt Regency La Jolla at Aventine • San Diego, California

## EXHIBITOR PROSPECTUS

### About the **Course**

Scripps' Structural Heart Intervention and Imaging conference is designed to provide a practical, cutting-edge, and case-based assessment of the emerging area of structural heart disease intervention and interventional cardiovascular imaging, with an emphasis on the collaborative nature of these procedures across many disciplines within cardiology. The expert faculty will include interventionists, invasive cardiologists, echocardiographers, electrophysiologists, cardiac surgeons, anesthesiologists, and sonographers. Faculty will discuss clinical guidelines on patient selection, pre-procedural assessment, procedural tips, techniques and challenges (including concurrent imaging) during the performance of the procedures and conclude with assessment of outcomes and future directions.

### Benefits of **Exhibiting & Supporting**

As an exhibitor, you will have the opportunity to showcase your company's products and services to a targeted health care population. Here are just a few benefits exhibiting offers:

- Interact face-to-face with influential decision makers
- Introduce new products and services
- Expand your market reach and strengthen existing relationships
- Ability to upload PDFs, brochures, and other content to dedicated company page in mobile conference app
- Option to host satellite symposium/product theater to educate participants on your products

### About **Scripps**

Scripps was founded in 1924 by philanthropist Ellen Browning Scripps in the community of La Jolla, California. Since that time Scripps has grown into a private, nonprofit, integrated health system in San Diego, California that is ranked among the top 15 health systems in the nation. Scripps treats 700,000 patients annually and now extends from Chula Vista to Oceanside. The organization encompasses:

- Four hospitals on five campuses
- More than 3,000 affiliated physicians and 15,000 employees
- Scripps Clinic and Scripps Coastal Medical Center, a network of integrated facilities with specialists from more than 60 medical and surgical specialties at more than 28 outpatient centers and clinics
- Same-day, walk-in care at Scripps HealthExpress
- Four emergency rooms and three urgent care centers
- Home health care
- A wide range of health education classes and support services for patients

### Exhibit & Conference **Contact**

#### **Ms. Carlin Admirand**

Program Development Manager  
Scripps Conference Services & CME  
4275 Campus Point Court, CPB205  
San Diego, California 92121

**Phone:** 858-678-6005

**Email:** [admirand.carlin@scrippshealth.org](mailto:admirand.carlin@scrippshealth.org)

**Web:** <http://www.scripps.org/conferenceservices>



[www.linkedin.com/company/scripps-health](http://www.linkedin.com/company/scripps-health)

[www.facebook.com/ScrippsCME](http://www.facebook.com/ScrippsCME)

[www.twitter.com/scrippshealth](http://www.twitter.com/scrippshealth)

[www.youtube.com/scrippshealth](http://www.youtube.com/scrippshealth)

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[www.scripps.org/CMEemails](http://www.scripps.org/CMEemails)

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## Exhibit Schedule

### Wednesday, February 2, 2022

- 7 a.m - 1 p.m. Exhibitor Move-in
- 1 - 1:30 p.m. Conference Registration & Exhibits Open
- 3:30 - 4 p.m. Break & View Exhibits
- 6 - 6:30 p.m. Reception

### Thursday, February 3, 2022

- 6:30 - 7:30 a.m. Breakfast & View Exhibits
- 9:30 - 10 a.m. Break & View Exhibits
- 3:30 - 4 p.m. Break & View Exhibits
- 6 - 6:30 p.m. Reception

### Friday, February 4, 2022

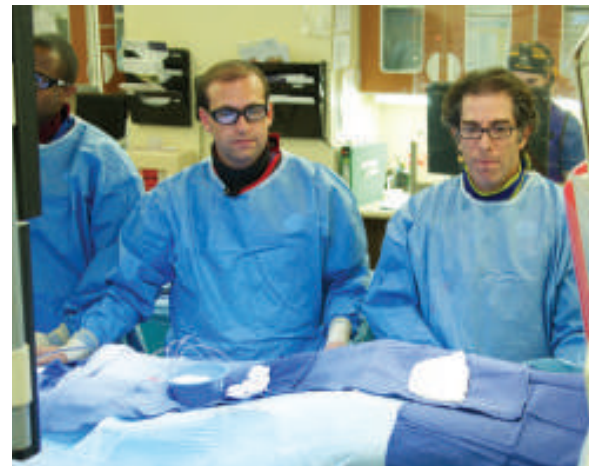
- 6:30 - 7:30 a.m. Breakfast & View Exhibits
- 9:30 - 10 a.m. Break & View Exhibits
- 10 a.m. Exhibitor Move-out
- Noon Final Adjournment

## Attendee Demographics

|                                    |            |
|------------------------------------|------------|
| 2018 Attendance                    | 270        |
| 2019 Attendance                    | 280        |
| 2020 Attendance                    | 325        |
| <b>2022 Anticipated Attendance</b> | <b>375</b> |

### Scripps Health Meeting Guidelines

1. Proof of vaccination will be required for all staff, participants, and vendors who wish to attend the conference in-person.
2. Staff, participants, and vendors will be required to wear masks and remain physically distanced during the conference.



## Exhibit Opportunities

|  |          |
|--|----------|
| Exhibit – 6' space (includes two full access passes).....      | \$5,000  |
| Exhibit – 8' space (includes four full access passes).....     | \$7,500  |
| Exhibit – 10'x10' booth (includes six full access passes)..... | \$10,000 |

### Included with your Exhibit Purchase

- Materials: table, linens, carpet, chairs, and wastebasket
- Wireless internet access
- Full access conference passes determined by type of exhibit space
- Additional conference passes available at a discounted rate of \$200 each
- Access to mobile conference app containing course materials, recordings, faculty information and more
- Logo placement and company description in mobile conference app with link to your organization's website
- Exhibitors wishing to receive CME credit must complete the post conference evaluation to receive a certificate

### Not included with your Exhibit Purchase

- Pipe and drape (not available)
- Additional furniture or equipment rentals (space restrictions apply)
- Electricity and/or additional audio-visual equipment (can be rented through hotel AV company)
- Labor for installing or dismantling your exhibit display
- Security: the exhibit area will remain open and no security guard will be present. We ask that you do not leave any valuable items unattended at your booth at any time. Anything you leave in the exhibit area will be left at your own risk. Neither the hotel, nor Scripps will accept liability for any items in the exhibit area at any time.

### Booth Traffic

While Scripps makes every effort to promote and encourage attendees to visit the Exhibit Hall, we cannot guarantee booth traffic. It is the exhibiting company's responsibility to promote its presence at the course through pre meeting notifications and on site promotions to draw traffic to their booth.

*\*\*In alignment with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, exhibitors will only be provided with limited participant information from those who have agreed to have their information shared*

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## Additional Support **Opportunities & Pricing**

Sponsorships are designed to help companies further engage, network, and connect with attendees during the annual Structural Heart Intervention and Imaging meeting. With a variety of sponsorship opportunities to choose from, Scripps offers you the perfect way to expand your presence during the conference. Whether you're seeking new business, just entering the medical field, or hoping to expand your partnerships with existing clients, we offer numerous ways to attain your marketing goals through both sponsorship packages and individual sponsorship opportunities.

### **Platinum \$30,000 USD (1 Available)**

- **Booth Space:** One (1) 20'x20' exhibit booth in premium location (valued at \$20,000)
- **Conference Passes:** Six (6) full access passes to the Structural Heart Intervention and Imaging conference for your staff or to share with clients (valued up to \$3,600)
- **Additional Sponsorship Items:** Your company can choose to be the sole sponsor of one of the following items: non-CME breakfast or lunch symposium (valued up to \$25,000)
- **Signage:** Your company will have dedicated appreciation signage throughout the conference meeting space
- **Scrolling Announcement Slides:** Your company name will have an exclusive slide during the scrolling course announcement slides shown in the morning, afternoon, and during each break

### **Gold \$17,500 USD (2 Available)**

- **Booth Space:** One (1) 10' x 10' exhibit booth (valued at \$10,000)
- **Conference Passes:** Four (4) full access passes to the Structural Heart Intervention and Imaging conference for your staff or to share with clients (valued up to \$2,400)
- **Additional Sponsorship Items:** Your company can choose to be the sole sponsor of one of the following items: room key cards or charging station (valued at up to \$7,500)
- **Signage:** Your company will have dedicated appreciation signage throughout the conference meeting space
- **Scrolling Announcement Slides:** Your company name will have an exclusive slide during the scrolling course announcement slides shown in the morning, afternoon, and during each break

### **Room Key Cards**

Advertise your exhibit hall location on the hotel room key cards! All conference participants staying at the hotel will receive a key card with your company name and booth location.

**\$4,000**

### **Charging Station**

The use of tablets and smart phones is greater than ever requiring attendees to power up during the conference. Charging stations come equipped with 10 lockable compartments for attendees to securely charge their devices. The charging station will be wrapped with your company designed graphics and displayed in the meeting space. This is an exclusive sponsorship!

**\$7,500**

### **Non-CME Breakfast Symposium**

The conference will feature industry sponsored non-CME breakfast symposiums on Thursday and Friday. An enhanced breakfast buffet in a private meeting room will be provided as part of this sponsorship. Details on the symposium will be included in the conference brochure permitted they are received in time for printing. These symposiums can be jointly or exclusively sponsored.

**\$12,500 each**

### **Non-CME Lunch Symposium**

The conference will feature industry sponsored non-CME lunch symposiums on Wednesday and Thursday. Details on the symposium will be included in the conference brochure permitted they are received in time for printing. These symposiums can be jointly or exclusively sponsored.

**\$25,000 each**

### **Non-CME Dinner Symposium**

The conference will feature industry sponsored non-CME dinner symposiums on Wednesday and Thursday evening preceded by a casual networking reception. Details on the symposium will be included in the conference brochure permitted they are received in time for printing. These symposiums can be jointly or exclusively sponsored.

**\$40,000 each**

### **Satellite Transmissions**

Live cases will be broadcast throughout the conference from Scripps Clinic and other sites to be determined. Sponsorships are available Wednesday, Thursday and Friday. Signage and scrolling announcement slides will announce your generous support.

**\$35,000 per day**



# Structural Heart Intervention and Imaging: A Practical Approach

## Exhibit & Conference Venue

**Hyatt Regency La Jolla**  
3777 La Jolla Village Drive  
San Diego, California 92122  
Reservations: 888-421-1442  
<https://www.lajollahyatt.com/>

*For shipping purposes, please add the following to your label:*  
Attn: Carlin Admirand/Scripps, Feb. 2-4, 2022  
Box # of #

## Exhibitor Housing

A specially priced block of rooms is **being held until Tuesday, January 11, 2022 or until the room block fills, whichever comes first**. When making your reservation, be sure to ask for the Scripps conference rate of \$229 per night (plus tax and parking). After January 11, 2022 reservations will be accepted on a space and rate availability basis only. Hyatt Reservations: 888-421-1442

## Shipping Dates

**All materials should arrive no earlier than January 31, 2022** If materials are received prior to this date the exhibiting company will be responsible for these charges. Materials that are shipped will be available at your company's exhibit space during the first installation session. If you have items to ship after the conference, FedEx and UPS can be arranged directly with the hotel. You are responsible for providing all necessary shipping materials as well as all related expenses.

## Payment Information

- All exhibit applications must be received by **January 29, 2022**.
- Satellite symposiums/product theaters must be reserved at least **10 business days prior** to the activity.
- Payment must be received prior to the start of the activity.
- The **exhibit cancellation deadline is Friday, January 22, 2022**. Scripps CME will refund the cost of the exhibit less a \$100 processing fee. After January 22nd no refunds will be granted.
- The **satellite symposium/product theater cancellation deadline is Friday, January 22, 2022**. Scripps CME will refund the cost of the satellite symposium/product theater less a \$500 processing fee. After January 22nd no refunds will be granted.
- Exhibit space must be occupied by **1 p.m. on February 2, 2022**. Failure to meet this deadline will cause forfeiture of your space. Scripps may use or reassign the space without refund. Exhibitors who anticipate delays must notify Scripps.

## Application Review

For an exhibit application to be accepted by Scripps, the products and services must be educational in nature and relate to the educational activity content. Scripps reserves the right to accept or reject a potential exhibitor based on its assessment of whether the company/organization's products and/or services are relevant to the conference content. All exhibits will be reviewed by Scripps.

Scripps reserves the right to refuse the application of any party whose product, service or proposed exhibit is, in Scripps sole discretion, not in keeping with the character of the educational activity and exhibition hall. Approval of the exhibit application is in the sole discretion of Scripps, and may be withheld, among other reasons, for: (a) poor credit history of Exhibitor, including but not limited to past due amounts owing to Scripps, or (b) breach of the Conditions or any other contract provisions governing any previous trade show or other event conducted or sponsored by Scripps.



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## CME Guidelines

### Related to Educational Grants, Exhibit Space & Promotional Activities

**In compliance with the ACCME Standards for Integrity and Independence in Accredited Continuing Education, arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for CME activities.**

- Exhibit and other promotional fees shall be separate and distinct from educational grants/commercial support.
- All exhibitors must be in a room or area separate from the education and the exhibits must not interfere or in any way compete with the learning experience prior to, during, or immediately after the activity.
- Company representatives must refrain from holding any commercial discussions in the educational ballroom. All promotional activities including interviews, demonstrations, and the distribution of literature or samples must be made within the exhibitor's space. Canvassing or distributing promotional materials outside the exhibitor's rented exhibit space is not permitted.
- Commercial interest representatives may attend CME activities at the discretion of Scripps for the direct purpose of the representatives' own education. However, they may not engage in sales or marketing activities while in the space or place of the educational activity.

### Exhibit Conditions, Rules and Regulations

**Exhibits must adhere, in each case in the determination of Scripps in its sole discretion, to each of the following standards:**

- Exhibitor must promote the marketing of products and services that relate to the educational activity content.
- Exhibitor may encourage or advance its own products, equipment or services; however, Exhibitor shall not unfairly criticize the products or methods of any other exhibitor.
- Exhibitor shall not directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of the educational activity content.
- Exhibitor shall not infringe the copyrights, trademarks or other intellectual property rights of any third party or unfairly compete with other exhibits.
- Exhibitor's exhibit shall not have an undesirable or unreasonable deleterious effect upon another exhibit or the educational activity.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

### Printed Material Distribution/Canvassing

Canvassing in any part of the facilities utilized during the Scripps CME program is strictly forbidden, and anyone doing so will be requested to leave the building. Distribution of advertising or printed material by the exhibitor outside of the exhibitor's allotted space will not be permitted unless the distribution or advertising is agreed to in advance with Scripps.

### Liability

**Once an application has been approved by Scripps the following liability policies apply. Exhibitors are encouraged to insure themselves against property loss or damage and against liability for personal injury.**

- Neither Scripps, nor the Facility, the employees thereof, nor their representatives, nor any member of the Conference Committee shall be responsible for any injury, loss, or damage that may occur to the Exhibitor or his property from any cause whatsoever, prior to, during, or subsequent to the period of the Exhibit except for any injury, loss, or damage to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, their representatives or any member of the Conference Committee. The Exhibitor agrees to indemnify Scripps, the Facility and their employees, volunteers, and committees from any and all claims for loss, damage, or injury except for any claims for loss, damage or injury to the extent arising from the negligence or willful misconduct of Scripps, the Facility, their employees, volunteers, and committees. Exhibitors are encouraged to insure themselves against property loss or damage, and against both general and personal liability.
- Exhibitor understands and agrees that, for the safety of conference attendees, Exhibitor shall not perform any procedures on or provide any services to conference attendees that are either invasive or are customarily performed in a practitioner's office.

### FDA Regulations

Exhibitors are reminded of the Food and Drug Administration (FDA) restrictions on the promotion of investigational and pre-approved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes. Information regarding FDA regulations may be obtained directly from the FDA. Requests for information and guidance can be obtained at [www.fda.gov/cder](http://www.fda.gov/cder), the FDA's medical advertising information line, 301-796-1200, or directed to:

FDA Division of Drug Marketing FDA/CDRH/Office of Device Evaluation  
10903 New Hampshire Ave. [www.fda.gov](http://www.fda.gov)  
Building 51, Room 3200 for more information.  
Silver Spring, MD 20993-8002

### Family/Guest Attendance Policy

All conference activities are exclusively reserved for paid conference attendees. Children and family members are not allowed to attend meal functions or permitted in the general session room

### Scripps Conference Modification or Cancellation

Scripps reserves the right to modify the course's schedule or program as necessary. Scripps also reserves the right to cancel this conference, in which case a full refund of the registration/exhibit fees will be provided. We are unable to refund any travel costs (flight, hotel, etc.) in the case of Scripps cancellation.

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## Application to Exhibit

### Company Information

Company Name: \_\_\_\_\_

Company Contact: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

### Exhibit Fees

Exhibit Space:  6' table **\$5,000**       8' table **\$7,500**       10' x 10' booth **\$10,000**

### Additional Support Opportunities

- |   |  |
|---|--|
| <input type="checkbox"/> <del>Platinum Sponsor \$30,000</del> (1 Available) <b>SOLD</b> | <input type="checkbox"/> <b>Gold Sponsor \$17,500 each</b> (2 Available)                   |
| <input type="checkbox"/> <b>Room Key Cards \$4,000</b> (exclusive sponsorship)          | <input type="checkbox"/> <del>Lunch Symposium \$25,000 each</del> (Wed/Thurs) <b>SOLD</b>  |
| <input type="checkbox"/> <b>Charging Station \$7,500</b> (exclusive sponsorship)        | <input type="checkbox"/> <del>Dinner Symposium \$40,000 each</del> (Wed/Thurs) <b>SOLD</b> |
| <input type="checkbox"/> <b>Breakfast Symposium \$12,500 each</b> (Thurs/Fri)           | <input type="checkbox"/> <b>Satellite Transmissions \$35,000 per day</b> (Wed/Thurs/Fri)   |

### Method of Payment

Please select payment method:  Check      Please make checks payable to Scripps (in U.S. dollars only).

**The Scripps Tax ID number is: 95-1684089**

Visa       MasterCard       AMEX       Discover

*If paying by credit card, please complete the information below.*

|   |                  |
|---|------------------|
| Credit Card Number                      | Expiration Date  |
| Security Code on Card <i>(Required)</i> | Billing Zip Code |

### Exhibit Conditions and Deadlines

- The exhibit **cancellation deadline is Friday, January 22, 2022**. Scripps CME will refund the cost of the exhibit less a \$100 processing fee. After January 22nd no refunds will be granted.
- The satellite symposium/product theater cancellation deadline is Friday, January 22, 2022. Scripps CME will refund the cost of the satellite symposium/product theater less a \$500 processing fee. After January 22nd no refunds will be granted.
- Proof of vaccination will be required for all staff, participants, and vendors who wish to attend the conference in-person.
- Staff, participants, and vendors will be required to wear masks and remain physically distanced during the conference.
- Scripps reserves the right to prohibit or remove any exhibit which detracts from the general character of the Exhibition as a whole or consists of products or services inconsistent with the purpose of the Exhibition. The right to prohibit or remove includes, but is not limited to, such persons, things, conduct, printed matter or anything else of a character which Scripps deems objectionable.
- Scripps reserves the right, in its sole discretion, to refuse any person, including without limitation any employee of Exhibitor, admission to the Exhibition.
- Scripps accepts no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.

### Agreement

This application will not be processed unless signed by an authorized company representative. This application shall serve as both a contractual agreement and invoice for exhibitors.

\_\_\_\_\_  
*(Print name of company/organization)*  
 agrees to abide by the rules and regulations of **Scripps CME** set forth in the exhibitor prospectus

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

### Please send your completed application and full payment to:

Carlin Admirand • Scripps Conference Services & CME  
 4275 Campus Point Court, CPB205 • San Diego, CA 92121

**Fax:** 858-678-6753  
**E-mail:** admirand.carlin@scrippshealth.org